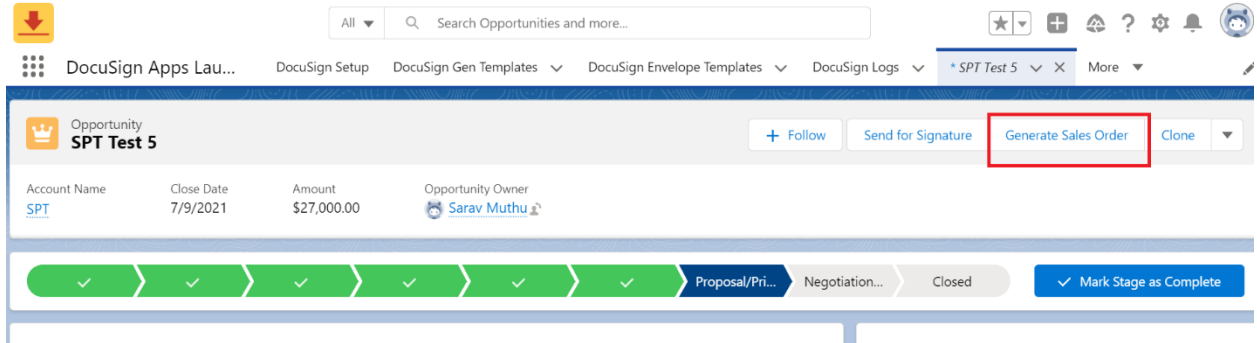
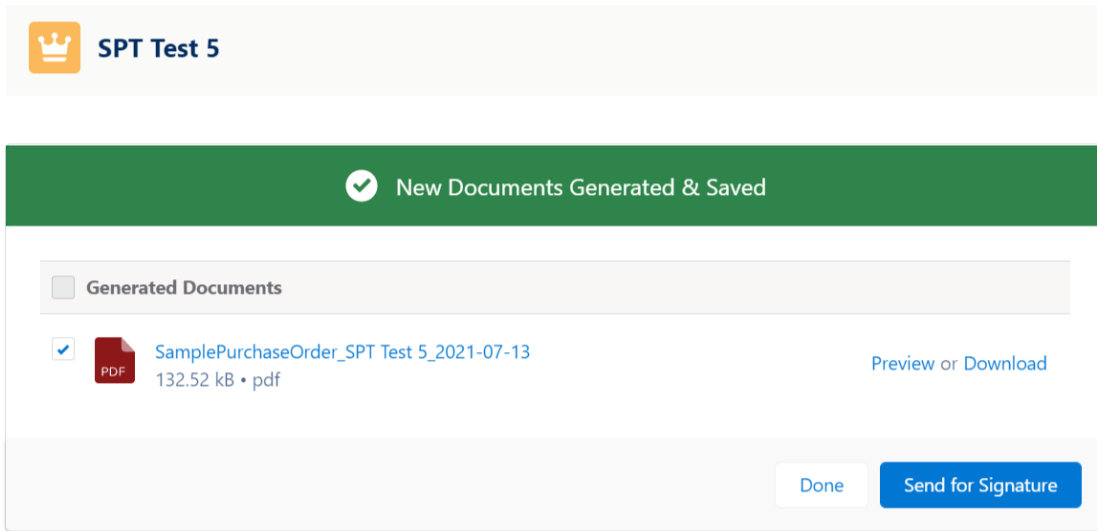


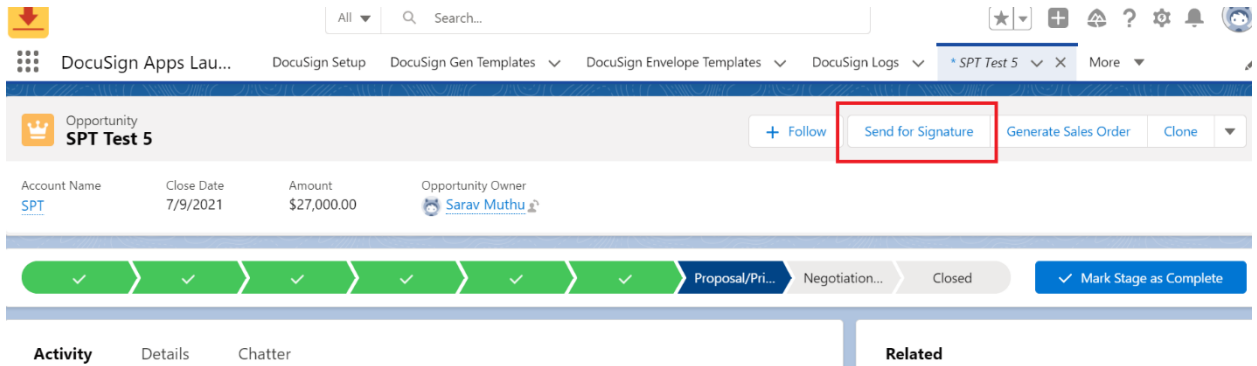
1) Sales Rep generates the document on click of a button.



- 2) Salesforce merges data to the contract.
- 3) Salesforce saves in the correct record.



4) Sales Rep sends the document out for signature using Send for Signature button with the relevant people.



5) The document sent to both the parties for signature.

6) Once the document signed and completed by both the parties the deal gets closed.

The screenshot displays a CRM interface for a deal record. At the top, key information is shown: Account Name (SPT), Close Date (7/8/2021), Amount (\$50,000.00), and Opportunity Owner (Sarav Muthu). Below this is a progress bar with 11 green chevron icons, the last of which is labeled 'Closed Won'. A 'Change Closed Stage' button is located to the right of the progress bar. The main content area is divided into two sections: 'Activity' and 'Related'. The 'Activity' section shows a 'DocuSign Envelope Status' with a 'Signed' event (marked with a green checkmark) and the text 'Envelope Completed', dated '4 days ago'. The 'Related' section is titled 'Products (2)' and lists 'GenWatt Diesel 10kW' with a quantity of 10.00 and a sales price of \$5,000.00.

Excited – please watch the video for more details!!!